



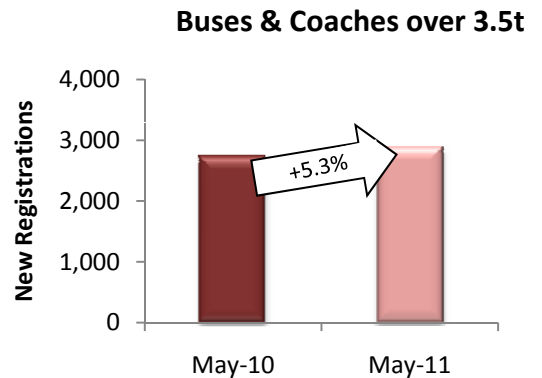
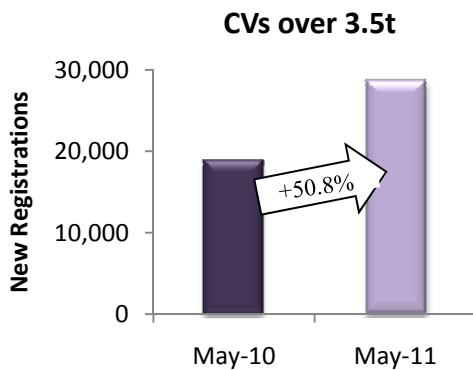
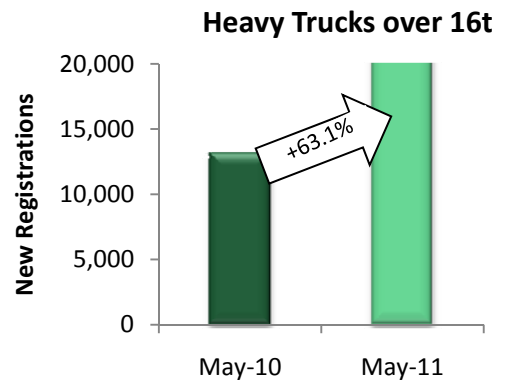
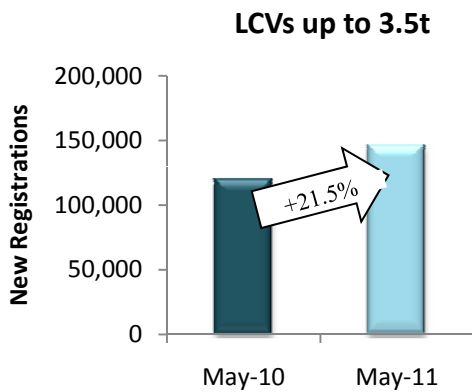
**PRESS EMBARGO FOR ALL DATA:**  
**June 28, 2011, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### May 2011

### *EU Countries*



**Next Press Release: Tuesday, July 26, 2011**

## COMMERCIAL VEHICLES: registrations up 15.8% over 5 months

Demand for new commercial vehicles in the EU\* increased by 25.1%\*\* **in May**, compared to the same month last year, which counted on average 1.7 more working days. Spain was the only major market to record a downturn (-13.3%), while the UK (+17.2%), France (+32.2%) and Germany (+38.4%) all expanded.

**From January to May**, the EU\* recorded a total of 835,539 new vehicles\*\*, or 15.8% more\*\* than over the same period a year ago. With the exception of Spain (-7.4%), all significant markets posted growth, from +12.4% in France to 26.3% in the UK and 28.2% in Germany.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In May**, new van registrations amounted to 146,350 units, or 21.5%\*\* more than in May 2010. While the Spanish market declined by 18.3%, the British (+17.3%), French (+28.4%) and German (+36.0%) were all up.

**Five months into the year**, a total of 689,388 new vans was registered, or 11.3% more than in the first five months of last year. Spain saw the number of its new registrations decline (-12.8%), while France (+9.0%), Germany (+22.5%) and the UK (+26.7%) performed better than in the same period a year ago.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**May** results in the segment of heavy trucks showed a strong increase in new registrations (+63.1%\*\*), which totaled 21,463 units\*\*. The UK (+43.1%), Spain (+45.6%) and Germany (+48.7%) performed similarly, while France saw its market increase by a considerable 87.4%.

**From January to May**, 100,089 new heavy trucks\*\* were registered in the region (+62.2%\*\*). Growth prevailed across countries, except in Greece (-49.8%), ranging from 41.7% in Spain to 42.8% in the Netherlands, 50.4% in Germany, 67.7% in France and 71.6% in the UK.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

The segment of trucks recorded 28,584 new registrations\*\* **in May** in the EU\*, or 50.8% more than in the same month last year. Strong growths were observed across markets, reaching 31.5% in the UK, 40.5% in Spain, 44.3% in Germany and 73.5% in France.

**Over the first five months**, 132,525 new trucks were registered, or 49.2% more than in the same period in 2010. Germany (+45.1%) was the largest market, registering 40,470 new units, followed by France (+56.5%; 21,518 units), the UK (+40.8%; 14,807 units), Spain (+40.7%; 6,744 units) and the Netherlands (+38.0%; 5,974 units).

### **New Buses & Coaches over 3.5t**

**In May**, demand for new buses and coaches was up 5.3%\*\* in the EU\*, sustained by the Spanish (+20.5%), German (+35.5%) and French (+47.6%) markets in particular. The UK was the only major market to decline (-40.0%).

**From January to May**, new buses and coaches amounted to 13,626 units in a stable EU\* market (+0.0%\*\*). Spain posted a double-digit increase (+55.4%), while Germany grew by 6.7%, France slipped by 2.7% and the UK contracted by 30.4%.

\* Data for Cyprus and Malta are unavailable

\*\* Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals. Italy usually accounts for 10 to 15% of the EU Commercial Vehicle market.



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), June 28, 2011**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

28/6/11

	May '11	May '10	% Change	Jan-May '11	Jan-May '10	% Change
AUSTRIA	3,145	2,527	24.5%	13,449	11,017	22.1%
BELGIUM	6,494	4,701	38.1%	30,558	25,223	21.2%
BULGARIA	205	248	-17.3%	950	1,043	-8.9%
CZECH REPUBLIC	1,115	1,112	0.3%	4,793	4,498	6.6%
DENMARK	2,045	1,195	71.1%	9,064	6,007	50.9%
ESTONIA	193	91	112.1%	758	385	96.9%
FINLAND	1,179	1,083	8.9%	5,776	4,259	35.6%
FRANCE	40,862	31,827	28.4%	184,474	169,271	9.0%
GERMANY	21,304	15,660	36.0%	91,405	74,640	22.5%
GREECE	642	789	-18.6%	2,999	5,779	-48.1%
HUNGARY	867	727	19.3%	3,961	3,026	30.9%
IRELAND	1,277	730	74.9%	7,361	6,540	12.6%
ITALY <sup>3</sup>	18,294	14,741	24.1%	88,159	88,972	-0.9%
LATVIA	114	24	375.0%	405	145	179.3%
LITHUANIA	161	72	123.6%	668	216	209.3%
LUXEMBURG	317	266	19.2%	1,443	1,313	9.9%
NETHERLANDS	4,985	3,530	41.2%	28,681	22,756	26.0%
POLAND	3,751	3,089	21.4%	15,830	13,911	13.8%
PORTUGAL	2,992	4,087	-26.8%	14,472	17,862	-19.0%
ROMANIA	890	817	8.9%	3,205	2,123	51.0%
SLOVAKIA	516	468	10.3%	2,206	3,415	-35.4%
SLOVENIA	577	491	17.5%	2,826	2,127	32.9%
SPAIN	9,668	11,832	-18.3%	46,476	53,319	-12.8%
SWEDEN	4,791	3,366	42.3%	19,081	14,329	33.2%
UNITED KINGDOM	19,966	17,025	17.3%	110,388	87,131	26.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>146,350</b>	<b>120,498</b>	<b>21.5%</b>	<b>689,388</b>	<b>619,307</b>	<b>11.3%</b>
<b>EU 15</b>	<b>137,961</b>	<b>113,359</b>	<b>21.7%</b>	<b>653,786</b>	<b>588,418</b>	<b>11.1%</b>
<b>EU 10</b>	<b>8,389</b>	<b>7,139</b>	<b>17.5%</b>	<b>35,602</b>	<b>30,889</b>	<b>15.3%</b>
ICELAND	19	18	5.6%	96	89	7.9%
NORWAY	3,297	2,476	33.2%	14,189	11,790	20.3%
SWITZERLAND	2,707	1,942	39.4%	12,027	9,767	23.1%
<b>EFTA</b>	<b>6,023</b>	<b>4,436</b>	<b>35.8%</b>	<b>26,312</b>	<b>21,646</b>	<b>21.6%</b>
<b>EU27 + EFTA</b>	<b>152,373</b>	<b>124,934</b>	<b>22.0%</b>	<b>715,700</b>	<b>640,953</b>	<b>11.7%</b>
<b>EU15 + EFTA</b>	<b>143,984</b>	<b>117,795</b>	<b>22.2%</b>	<b>680,098</b>	<b>610,064</b>	<b>11.5%</b>

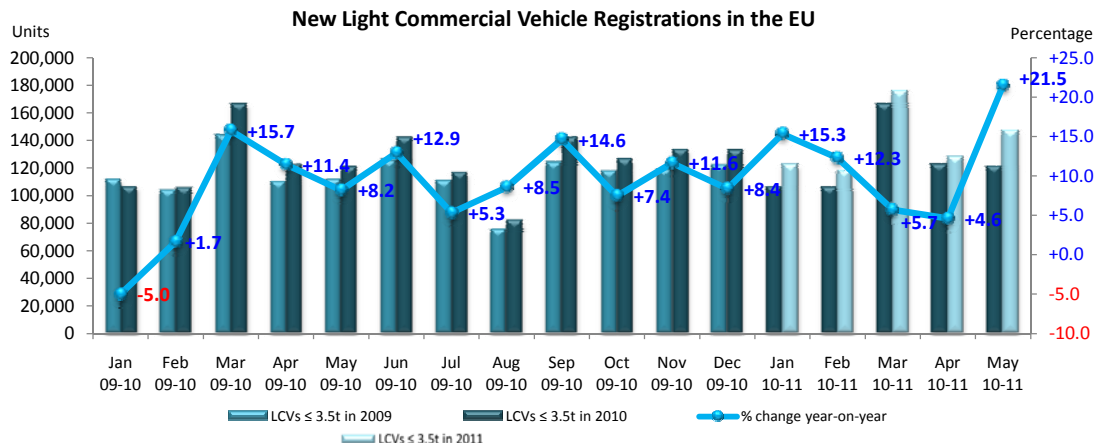
(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) Including Buses & Coaches

(<sup>3</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA.

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For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



**Next Press Release on Commercial Vehicles to be issued on July 26, 2011**



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

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B-1040 Bruxelles

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8.00 A.M.(6.00 A.M. GMT), June 28, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

28/6/11

	May '11	May '10	% Change	Jan-May '11	Jan-May '10	% Change
AUSTRIA	680	410	65.9%	2,980	1,856	60.6%
BELGIUM	814	407	100.0%	3,996	2,425	64.8%
BULGARIA	70	24	191.7%	436	107	307.5%
CZECH REPUBLIC <sup>3</sup>	598	255	134.5%	2,390	1,179	102.7%
DENMARK	302	137	120.4%	1,477	668	121.1%
ESTONIA	59	18	227.8%	286	72	297.2%
FINLAND	216	160	35.0%	992	741	33.9%
FRANCE	3,884	2,073	87.4%	17,253	10,287	67.7%
GERMANY	5,737	3,858	48.7%	25,597	17,022	50.4%
GREECE	18	53	-66.0%	134	267	-49.8%
HUNGARY	376	146	157.5%	1,439	611	135.5%
IRELAND	51	52	-1.9%	399	318	25.5%
ITALY <sup>4</sup>	1,176	977	20.4%	5,883	4,873	20.7%
LATVIA	159	24	562.5%	524	82	539.0%
LITHUANIA <sup>5</sup>	277	85	225.9%	1,225	291	321.0%
LUXEMBURG <sup>5</sup>	88	41	114.6%	500	264	89.4%
NETHERLANDS	914	593	54.1%	5,208	3,646	42.8%
POLAND	1,283	601	113.5%	5,884	2,588	127.4%
PORTUGAL	178	202	-11.9%	1,137	819	38.8%
ROMANIA	313	150	108.7%	1,316	544	141.9%
SLOVAKIA	360	180	100.0%	1,421	599	137.2%
SLOVENIA <sup>5</sup>	108	50	116.0%	581	226	157.1%
SPAIN	1,303	895	45.6%	6,346	4,479	41.7%
SWEDEN	510	377	35.3%	2,153	1,612	33.6%
UNITED KINGDOM	1,989	1,390	43.1%	10,532	6,139	71.6%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>21,463</b>	<b>13,158</b>	<b>63.1%</b>	<b>100,089</b>	<b>61,715</b>	<b>62.2%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>17,860</b>	<b>11,625</b>	<b>53.6%</b>	<b>84,587</b>	<b>55,416</b>	<b>52.6%</b>
<b>EU (New Members)</b>	<b>3,603</b>	<b>1,533</b>	<b>135.0%</b>	<b>15,502</b>	<b>6,299</b>	<b>146.1%</b>
ICELAND	3	1	200.0%	7	8	-12.5%
NORWAY <sup>5</sup>	328	205	60.0%	1,342	939	42.9%
SWITZERLAND <sup>3</sup>	352	251	40.2%	1,475	1,149	28.4%
<b>EFTA</b>	<b>683</b>	<b>457</b>	<b>49.5%</b>	<b>2,824</b>	<b>2,096</b>	<b>34.7%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>22,146</b>	<b>13,615</b>	<b>62.7%</b>	<b>102,913</b>	<b>63,811</b>	<b>61.3%</b>
<b>EU15+EFTA</b>	<b>18,543</b>	<b>12,082</b>	<b>53.5%</b>	<b>87,411</b>	<b>57,512</b>	<b>52.0%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

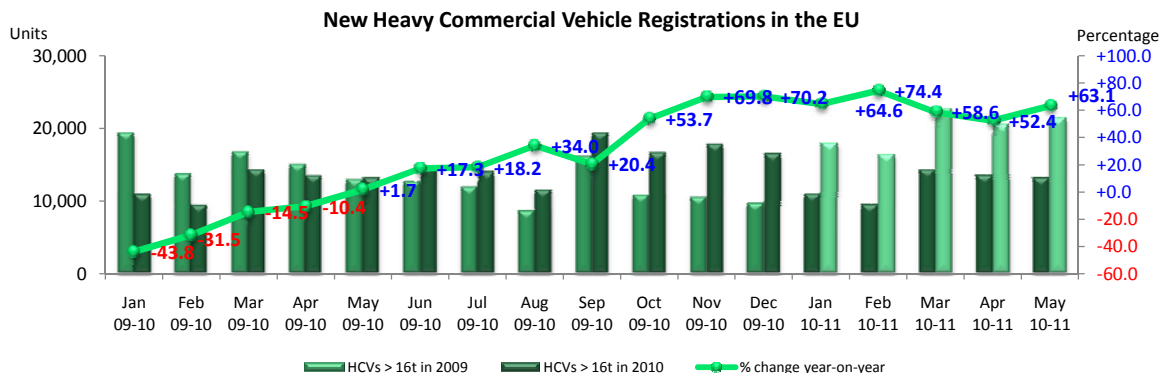
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

(<sup>5</sup>) estimates

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# Press Release

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8.00 A.M.(6.00 A.M. GMT), June 28, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

28/6/11

	May '11	May '10	% Change	Jan-May '11	Jan-May '10	% Change
AUSTRIA	753	453	66.2%	3,262	2,062	58.2%
BELGIUM	1,005	597	68.3%	4,911	3,421	43.6%
BULGARIA	83	59	40.7%	495	236	109.7%
CZECH REPUBLIC	763	358	113.1%	3,047	1,719	77.3%
DENMARK	349	186	87.6%	1,641	882	86.1%
ESTONIA	65	23	182.6%	312	85	267.1%
FINLAND	281	234	20.1%	1,402	1,064	31.8%
FRANCE	4,819	2,778	73.5%	21,518	13,752	56.5%
GERMANY	9,081	6,294	44.3%	40,470	27,887	45.1%
GREECE	46	102	-54.9%	257	661	-61.1%
HUNGARY	409	171	139.2%	1,568	722	117.2%
IRELAND	62	90	-31.1%	542	547	-0.9%
ITALY <sup>4</sup>	1,732	1,587	9.1%	8,617	7,504	14.8%
LATVIA	165	25	560.0%	551	91	505.5%
LITHUANIA <sup>3</sup>	285	89	220.2%	1,261	307	310.7%
LUXEMBURG	98	48	104.2%	544	291	86.9%
NETHERLANDS	1,074	733	46.5%	5,974	4,330	38.0%
POLAND	1,515	718	111.0%	6,843	3,165	116.2%
PORTUGAL	241	255	-5.5%	1,473	1,101	33.8%
ROMANIA	352	190	85.3%	1,492	721	106.9%
SLOVAKIA	406	280	45.0%	1,681	820	105.0%
SLOVENIA <sup>3</sup>	127	64	98.4%	659	290	127.2%
SPAIN	1,360	968	40.5%	6,744	4,792	40.7%
SWEDEN	590	426	38.5%	2,454	1,868	31.4%
UNITED KINGDOM	2,923	2,222	31.5%	14,807	10,513	40.8%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>28,584</b>	<b>18,950</b>	<b>50.8%</b>	<b>132,525</b>	<b>88,831</b>	<b>49.2%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>24,414</b>	<b>16,973</b>	<b>43.8%</b>	<b>114,616</b>	<b>80,675</b>	<b>42.1%</b>
<b>EU (New Members)</b>	<b>4,170</b>	<b>1,977</b>	<b>110.9%</b>	<b>17,909</b>	<b>8,156</b>	<b>119.6%</b>
ICELAND	3	1	200.0%	12	13	-7.7%
NORWAY	597	374	59.6%	2,191	1,635	34.0%
SWITZERLAND	459	330	39.1%	1,887	1,516	24.5%
<b>EFTA</b>	<b>1,059</b>	<b>705</b>	<b>50.2%</b>	<b>4,090</b>	<b>3,164</b>	<b>29.3%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>29,643</b>	<b>19,655</b>	<b>50.8%</b>	<b>136,615</b>	<b>91,995</b>	<b>48.5%</b>
<b>EU15+EFTA</b>	<b>25,473</b>	<b>17,678</b>	<b>44.1%</b>	<b>118,706</b>	<b>83,839</b>	<b>41.6%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

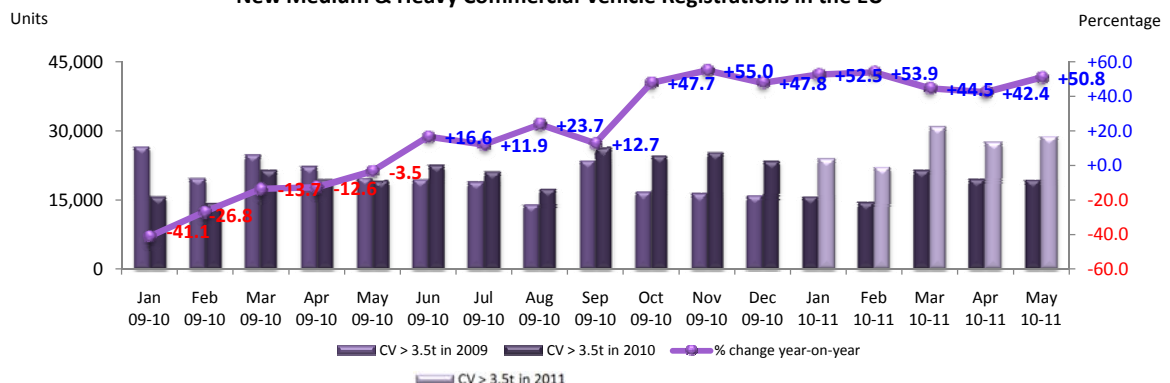
(<sup>2</sup>) Excluding Buses and Coaches

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

28/6/11

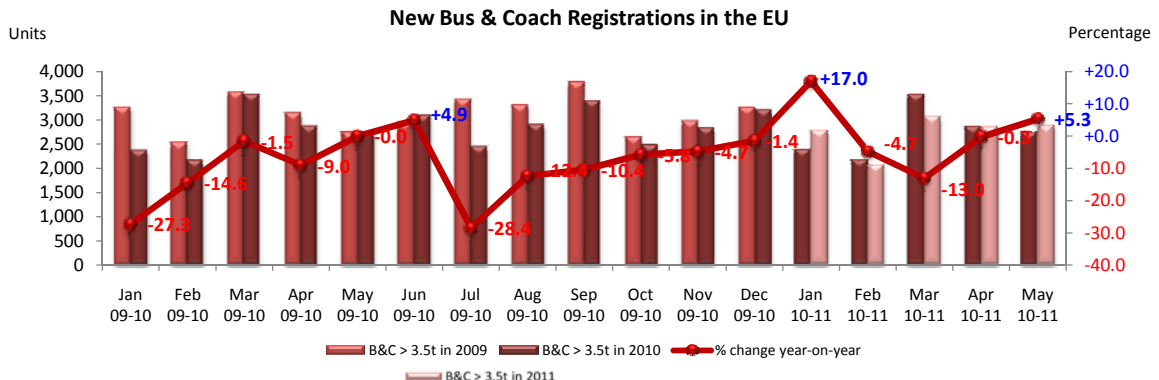
	May '11	May '10	% Change	Jan-May '11	Jan-May '10	% Change
AUSTRIA	56	43	30.2%	277	335	-17.3%
BELGIUM	66	150	-56.0%	389	481	-19.1%
BULGARIA	2	7	-71.4%	6	38	-84.2%
CZECH REPUBLIC	77	70	10.0%	257	206	24.8%
DENMARK	35	35	0.0%	135	186	-27.4%
ESTONIA	6	9	-33.3%	14	16	-12.5%
FINLAND	40	20	100.0%	144	201	-28.4%
FRANCE	605	410	47.6%	2,235	2,296	-2.7%
GERMANY	443	327	35.5%	1,973	1,849	6.7%
GREECE	8	23	-65.2%	44	63	-30.2%
HUNGARY	14	11	27.3%	85	82	3.7%
IRELAND	9	7	28.6%	49	40	22.5%
ITALY <sup>3</sup>	512	303	69.0%	2,541	1,791	41.9%
LATVIA	20	4	400.0%	85	8	962.5%
LITHUANIA <sup>2</sup>	1	11	-90.9%	11	21	-47.6%
LUXEMBURG	19	18	5.6%	118	121	-2.5%
NETHERLANDS	41	32	28.1%	199	214	-7.0%
POLAND	114	107	6.5%	511	412	24.0%
PORTUGAL	32	44	-27.3%	199	236	-15.7%
ROMANIA	7	26	-73.1%	38	175	-78.3%
SLOVAKIA	24	63	-61.9%	70	189	-63.0%
SLOVENIA <sup>2</sup>	12	25	-52.0%	52	85	-38.8%
SPAIN	259	215	20.5%	1,397	899	55.4%
SWEDEN	120	180	-33.3%	558	459	21.6%
UNITED KINGDOM	355	592	-40.0%	2,239	3,217	-30.4%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2,877</b>	<b>2,732</b>	<b>5.3%</b>	<b>13,626</b>	<b>13,620</b>	<b>0.0%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,600</b>	<b>2,399</b>	<b>8.4%</b>	<b>12,497</b>	<b>12,388</b>	<b>0.9%</b>
<b>EU (New Members)</b>	<b>277</b>	<b>333</b>	<b>-16.8%</b>	<b>1,129</b>	<b>1,232</b>	<b>-8.4%</b>
ICELAND	3	2	50.0%	14	8	75.0%
NORWAY	97	93	4.3%	382	404	-5.4%
SWITZERLAND	36	46	-21.7%	168	186	-9.7%
<b>EFTA</b>	<b>136</b>	<b>141</b>	<b>-3.5%</b>	<b>564</b>	<b>598</b>	<b>-5.7%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,013</b>	<b>2,873</b>	<b>4.9%</b>	<b>14,190</b>	<b>14,218</b>	<b>-0.2%</b>
<b>EU15+EFTA</b>	<b>2,736</b>	<b>2,540</b>	<b>7.7%</b>	<b>13,061</b>	<b>12,986</b>	<b>0.6%</b>

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(<sup>2</sup>) estimates

(<sup>3</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

<http://www.acea.be>



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), June 28, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

28/6/11

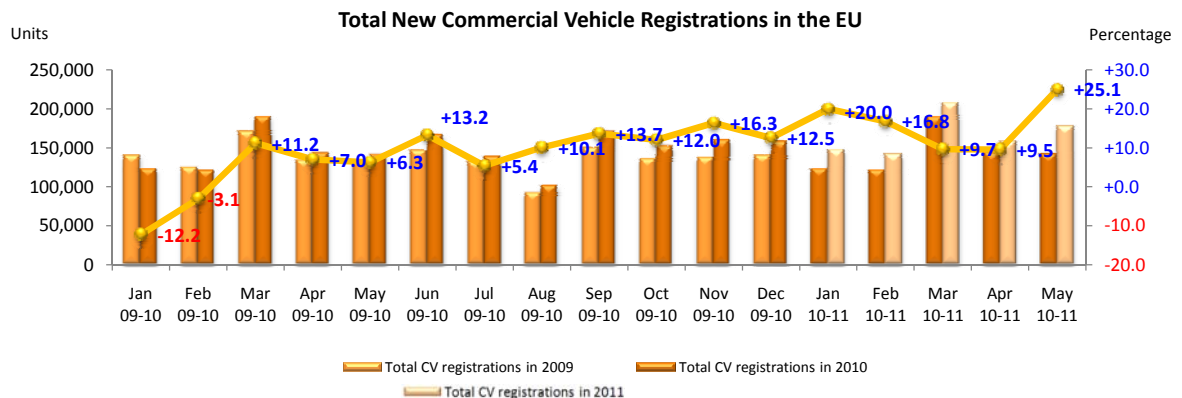
	May '11	May '10	% Change	Jan-May '11	Jan-May '10	% Change
AUSTRIA	3,954	3,023	30.8%	16,988	13,414	26.6%
BELGIUM	7,565	5,448	38.9%	35,858	29,125	23.1%
BULGARIA	290	314	-7.6%	1,451	1,317	10.2%
CZECH REPUBLIC	1,955	1,540	26.9%	8,097	6,423	26.1%
DENMARK	2,429	1,416	71.5%	10,840	7,075	53.2%
ESTONIA	264	123	114.6%	1,084	486	123.0%
FINLAND	1,500	1,337	12.2%	7,322	5,524	32.5%
FRANCE	46,286	35,015	32.2%	208,227	185,319	12.4%
GERMANY	30,828	22,281	38.4%	133,848	104,376	28.2%
GREECE	696	914	-23.9%	3,300	6,503	-49.3%
HUNGARY	1,290	909	41.9%	5,614	3,830	46.6%
IRELAND	1,348	827	63.0%	7,952	7,127	11.6%
ITALY <sup>2</sup>	20,538	16,631	23.5%	99,317	98,267	1.1%
LATVIA	299	53	464.2%	1,041	244	326.6%
LITHUANIA	447	172	159.9%	1,940	544	256.6%
LUXEMBURG	434	332	30.7%	2,105	1,725	22.0%
NETHERLANDS	6,100	4,295	42.0%	34,854	27,300	27.7%
POLAND	5,380	3,914	37.5%	23,184	17,488	32.6%
PORTUGAL	3,265	4,386	-25.6%	16,144	19,199	-15.9%
ROMANIA	1,249	1,033	20.9%	4,735	3,019	56.8%
SLOVAKIA	946	811	16.6%	3,957	4,424	-10.6%
SLOVENIA	716	580	23.4%	3,537	2,502	41.4%
SPAIN	11,287	13,015	-13.3%	54,617	59,010	-7.4%
SWEDEN	5,501	3,972	38.5%	22,093	16,656	32.6%
UNITED KINGDOM	23,244	19,839	17.2%	127,434	100,861	26.3%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>177,811</b>	<b>142,180</b>	<b>25.1%</b>	<b>835,539</b>	<b>721,758</b>	<b>15.8%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>164,975</b>	<b>132,731</b>	<b>24.3%</b>	<b>780,899</b>	<b>681,481</b>	<b>14.6%</b>
<b>EU (New Members)</b>	<b>12,836</b>	<b>9,449</b>	<b>35.8%</b>	<b>54,640</b>	<b>40,277</b>	<b>35.7%</b>
ICELAND	25	21	19.0%	122	110	10.9%
NORWAY	3,991	2,943	35.6%	16,762	13,829	21.2%
SWITZERLAND	3,202	2,318	38.1%	14,082	11,469	22.8%
<b>EFTA</b>	<b>7,218</b>	<b>5,282</b>	<b>36.7%</b>	<b>30,966</b>	<b>25,408</b>	<b>21.9%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>185,029</b>	<b>147,462</b>	<b>25.5%</b>	<b>866,505</b>	<b>747,166</b>	<b>16.0%</b>
<b>EU15+EFTA</b>	<b>172,193</b>	<b>138,013</b>	<b>24.8%</b>	<b>811,865</b>	<b>706,889</b>	<b>14.9%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

(\*) estimates

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